

Commissioners

Jack E. Lay
Jim Litton
Terry C. Roark
Jeffrey S. Tibbals
George West



Johnny B. Acres
GENERAL MANAGER



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June 23, 2000

Eric Hale
Tennessee Asphalt Co.
520 Maryville Pike
Knoxville, TN 37901

Dear Mr. Hale:

As a follow-up to our recent conversations, I am writing to confirm our satisfaction with EZ Street Cold Asphalt.

Oneida Water and Wastewater has tried many other products for emergency and inclement weather patching and have experienced greater success with EZ Street. I tell everyone about this product because it works so very well for repairing our city roads.

The main components of any utility patching costs are the materials, labor, equipment and overhead. With materials being around 20% of the total cost, the remaining 80% is eaten up in the latter three. Therefore, proper material selection is imperative. It remains evident that the benefits derived by the use of EZ Street in our utility patching clearly outweigh the incremental cost for it.

We appreciate your commitment to working with cities like ours in helping establish cost effective patching programs.

Sincerely,

Johnny B. Acres
General Manager
Oneida Water & Wastewater